

# Woodchuck Stump Grinding

## Call Summary:

- Leo pitched him and he is running ads on yelp getting nothing.
- Wayne jumped over the call.
- Wayne quoted \$200/month with no contract.
- 80% residential 20% commercial.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

## QA Department Notes:

Client is nice and understanding. He is already registered on Google and has a website <https://woodchuckgrinding.com/>. Wayne quoted \$200 for his listing optimization. Wayne told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Wayne pitched him for a voice searcher and quoted a \$50 one-time charge and he agreed. **He paid us a total of \$250.**

**GMB Optimization: \$200**

**Voice searcher: \$50**

**Total: \$250**

## Additional Notes:

## Basic Information:

|                                              |     |
|----------------------------------------------|-----|
| Nationality:                                 | N/A |
| Previous experience with SEO Company:        | N/A |
| For how long the client is in this business: | N/A |

## Cross Checking the Information on CRM:

- |                     |                                                          |
|---------------------|----------------------------------------------------------|
| • Owner name:       | Richard C Mooney                                         |
| • Business name:    | Woodchuck Stump Grinding                                 |
| • Business number:  | (781) 650-1119                                           |
| • Business email:   | grindingwoodchuck@gmail.com                              |
| • Business address: | 79 Fountain Ln unit 3, Weymouth, MA 02190, United States |

|                                      |       |
|--------------------------------------|-------|
| • Keywords                           | (5)   |
| • Radius                             | (25)  |
| • Listings status                    | (Yes) |
| • Notes on CRM                       | (Yes) |
| • Calls Committed                    | (No)  |
| • Insisting more miles               | (No)  |
| • Commitment of phone ringing        | (No)  |
| • Reg on GMB (coached)               | (N/A) |
| • Social Media Handling              | (No)  |
| • Guarantee of ROI (First Month)     | (No)  |
| • Scrapping Reviews                  | (No)  |
| • SEO Procedure Explained            | (Yes) |
| • Information in CRM                 | (Yes) |
| • No of sale call mentioned in Notes | (Yes) |
| • Disclaimer Read Properly           | (Yes) |