

Home Tech Real Estate Inspections

Call Summary:

- Aaron start the call.
- Aaron quoted \$225/month with no contract.
- Brian jumped over the call.
- Working hours and days **Monday to Friday 8AM-8PM, Saturday-Sunday Appointment only.**
- Bi-Weekly report.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is humble and easy to go with. He is already registered on Google and has a website <https://www.ht-inspections.com/>. Aaron quoted \$225 for his listing optimization. Brian took over the call. Brian told him that we do business for a long-term relationship. He is looking for good results so we have to perform well to make him our permanent client. Brian pitched him for a voice searcher and quoted \$108.99 but he said may be next time.

Additional Notes:

It was an old follow up of Aaron that Brian closed today.

Offer: 11 Months Builder Warranty (For New Construction)

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|---------------------|-----------------------------------|
| • Owner name: | Shawn Reed |
| • Business name: | Home Tech Real Estate Inspections |
| • Business number: | (830) 542-6677 |
| • Business email: | shawn@ht-inspections.com |
| • Personal email: | shawnreed@gmail.com |
| • Business address: | Hidden on his listing |

• Keywords	(5)
• Radius	(25)
• Listings status	(Yes)
• Notes on CRM	(Yes)
• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg on GMB (coached)	(N/A)
• Social Media Handling	(No)
• Guarantee of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer Read Properly	(Yes)