

Authority Window Repair Inc.

Call Summary:

- Dave start the call.
- Brian jumped over the call.
- Brian quoted \$250/month with no contract.
- Card charged disclaimer given.

QA Department Notes:

Client is humble but asking questions about this campaign. He is already registered on Google and has a website <http://www.authoritywindowrepair.com/>. He had a bad experience before and told to Brian that I'm not interested but Brian handled him very professionally, explained to him about this campaign and got the payment. Brian told him that we target all the zip codes which come in 20 miles and he understood. Brian quoted \$250 for his listing optimization. Brian told him that we do business for a longer run. He is looking for good results so we have to perform well to make him our permanent client.

Additional Notes:

It was an old follow up of Dave that Brian closed today.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|---------------------|---------------------------------|
| • Owner name: | Igor Doroshenko |
| • Business name: | Authority Window Repair Inc. |
| • Business number: | (630) 473-7644 |
| • Secondary number: | (630) 473-5256 |
| • Business email: | authoritywindowrepair@gmail.com |
| • Business address: | Hidden on his listing |
| • Keywords | (-) |
| • Radius | (20) |
| • Listings status | (Yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |

- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)