

JT Roofing

Call Summary:

- Rich pitched him and he is running ads on Yelp getting nothing.
- Blake jumped over the call.
- Blake quoted \$200/month with no contract.
- Blake show him our client (G&N exterior) (Miami Construction Brokers).
- Working hours and days Monday to Saturday 7 AM to 5 PM.
- Create YouTube channel and post videos every month.
- Create accounts for business on social media and link with GBP.
- Payment charge through payment link TPR and disclaimer given.

QA Department Notes:

Client is humble and easy to go with. He is not registered on Google but has a website <https://jtroofingcorp.com/>. We have to register him on Google. Blake told him that you received a postcard within 4-5 working days and told him that CST will take the address from you on activation call so deal him accordingly. Blake quoted \$200 for his listing optimization. Blake told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Blake pitched him for a voice searcher and quoted a \$100 one-time charge but he denied.

Additional Notes:

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

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|---------------------|-------------------------|------|
| • Owner name: | Eric Pak | |
| • Business name: | JT Roofing | |
| • Business number: | (310) 663-6755 | |
| • Business email: | jtroofingcorp@gmail.com | |
| • Business address: | Not provided | |
| • Keywords | | (5) |
| • Radius | | (25) |
| • Listings status | | (No) |

- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (Yes)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)