

BB EXPRESS LLC

Call Summary:

- Michael pitched him and he is running ads on Yelp getting some jobs.
- Michael quoted \$250/month with no contract.
- Michael show him our client (Drop it Delivery).
- **Monday to Saturday 2 PM to 2 AM.**
- Bi-weekly report.
- Michael sent him our commitments and explain it.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is nice and understanding. He is already registered on Google and has a website <http://bbexpressnv.com>. Michael quoted \$250 for his listing optimization. Michael told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Client has a partner he discusses with her and then signs up with us for GMB optimization.

Additional Notes:

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

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|---------------------|--|
| • Owner name: | Kevin Terrell |
| • Business name: | BB EXPRESS LLC |
| • Business number: | (702) 292-0695 |
| • Business email: | Kevinterrell13@icloud.com |
| • Business address: | 4525 S Sandhill Rd, Las Vegas, NV 89121, United States |
| • Keywords | (5) |
| • Radius | (25) |
| • Listings status | (Yes) |
| • Notes on CRM | (Yes) |

- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)