

1st Professional Realty & Financial Services, Inc.

Call Summary:

- Ross pitched her and she is running ads on Yelp and Google getting nothing.
- Blake jumped over the call.
- Blake quoted \$275/month with no contract.
- Blake show her our client (Wilder Perez Realtor) (Speedy garage services).
- **Monday to Saturday 7 AM to 7 PM.**
- Bi-weekly report.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Donecia is humble and understanding. She is already registered on Google with this business name which is **1st Professional Realty & Financial Services, Inc.** but on Yelp her business name is (Donecia L Augustus Kam Financial & Realtyand). She has a website as well <https://www.urezapp.com/>. Blake quoted \$275 for her listing optimization. Blake told her to give at least three months to this campaign to see great results. She is looking for good results so we have to perform well to make her our permanent client. Donecia called back and asked about her account manager contact number and Blake told her that your account manager name is Allen Peterson and sent her his contact number as well. She wants her marketing campaign successful and top able so deal her accordingly. Blake told her about web SEO and quoted \$200/month and she agreed. Blake sent her a **1-year** contract in her email. She paid us a total of \$475.

GMB Optimization: \$275

Web SEO: \$200

Total: \$475

Her monthly bill is \$475.

Additional Notes:

She has two websites and www.increasedcreditratings.com. second domain of her website.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A

For how long the client is in this business:

30 years

Cross Checking the Information on CRM:

- Owner name: Donecia L Augustus
- Business name: 1st Professional Realty & Financial Services, Inc.
- Business number: 855-873-9277
- Personal number: (888) 883-9277
- Secondary number: (310) 740-5162
- Business email: donecia@onesuperagent4u.com
- Business address: 12100 Wilshire Blvd #800, Los Angeles, CA 90025, United States
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)