

Supreme Water Sales

Call Summary:

- Austin pitched him and he is running ads on Yelp getting nothing.
- Ross jumped over the call.
- Ross quoted \$225/month with no contract.
- 25 miles gradually.
- 5 keywords.
- Bi-Weekly report.
- Ross sent him our commitments.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is humble and understanding. He is already registered on Google and has a website <https://supremewatersales.com/>. Ross quoted \$225 for his listing optimization. Ross told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Ross pitched him for voice searcher and quoted \$100 one-time charge but he denied.

Additional Notes:

Ross closed the sale.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	15 years

Cross Checking the Information on CRM:

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|--------------------|--|
| • Owner name: | Zac Tropf |
| • Business name: | Supreme Water Sales |
| • Business number: | (866) 202-8388 |
| • Personal number: | 727 642 4178 |
| • Business email: | orders@supremewatersales.com |
| • Personal email: | zac@supremewatersales.com |

- Business address: 531 Main St Ste E, Safety Harbor, FL 34695, United States
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)