

Home Sold Brian Mason

Call Summary:

- Ross called an old follow up of Blake.
- Blake jumped over the call.
- Blake quoted \$200/month with no contract.
- He is already registered on Google and had a website.
- Both buying and selling.
- 25 miles gradually.
- 5 keywords.
- Working hours and days **24/7**.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged through Zel pay account and disclaimer given.

QA Department Notes:

Client is humble and understanding. He is already registered on Google and has a website <https://www.besteverrealtor.com/>. Blake quoted \$200 for his listing optimization. He is looking for good results so we have to perform well to make him our permanent client. Blake scheduled a call with him to talk about his website. Blake called the client many times but the client was busy so he didn't answer the call so deal him accordingly. There is a chance of upsell of a website.

Additional Notes:

It was an old follow up of last year that Blake closed today. As QA is not able to fetch the proper details so deal accordingly.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	6 years

Cross Checking the Information on CRM:

- | | |
|--------------------|-----------------------|
| • Owner name: | Brian Mason |
| • Business name: | Home Sold Brian Mason |
| • Business number: | (540) 314-8754 |

- Personal number: 571-601-2810
- Personal email: accounts@besteverrealtor.com
- Business email: Client.care@besteverrealtor.com
- Business address: 16001 Kings Mountain Rd, Woodbridge, VA 22191, United States
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)