

Client Name: Cash on the Spot

1st call

Emilia pitched and transferred to Jacob.

Important Points of Call:

- Customer buys cars which are running or damaged. He also does tax refunds **TS [02:44-04:02]**
- Customer mentioned he is **private owned dealer**.
- She registered him on Google and told him that we will be attaching backlinks of social media accounts to her Google listings. (**tpr@gmbaccess.com**)
- We will be giving you citation for local directories like yelp and angleslist.
- **Timestamp 11:45** SO you will get me some phone calls through internet. Right? Emma replied yes.
- She said let me clear like within the first month i will localize your business in LA and every month I will increase the miles of radius. we cannot target city by city at the moment because you are not registered on Google, we need to get you on the map once you are localizing then we will be increasing the miles
- You have to wait for the post card, you will be getting that 5-digit code within 3-5 days.
- **He is anxiously waiting for our call.**

Cross Checking the Information on CRM:

- | | |
|--|---------------------|
| • Name | |
| • Email (There are 2 emails for this client cashonthespot2021@gmail.com
adamsroofing562@gmail.com) | |
| • Business Address | |
| • Cellphone Number | |
| • Services | |
| • Keywords | (No) |
| • Radius Miles | (No) |
| • Listings Status | (We registered him) |
| • Notes on CRM | (Yes) |
| • Listing Available | (-) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (Yes) |

- Reg On GMB (coached) (Yes)
- Social. Media Handling (No)
- Guarantee Of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer read properly (Yes)