

Best Choice Solar and Roofing

Call Summary:

- Aaron pitched him and he is running ads on Yelp getting nothing.
- Blake jumped over the call.
- Blake quoted \$200/month with no contract.
- He is already registered on Google and had a website.
- 25 miles gradually.
- 5 keywords.
- Blake show him our client (G N Exteriors) (speedy garage services).
- Blake pitched him for a new website and quoted \$900 one-time charge.
- Brand new 10 pages' website and deliver within 14 working days.
- \$450 upfront and \$450 remaining on the day of delivery.
- **Timing 9AM to 9PM Monday to Friday, Saturday 10AM to 6PM and Sunday closed.**
- Blake told him about DocuSign.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is humble and understanding. He is already registered on Google and has a website <https://bestchoicesolarandroofing.com/>. He is working with another company. He told Blake that he is waiting for the post-card to verify his business. He paid \$2K to a marketing company for SEO and landing pages as well. He gave us a chance on Web Development. Which we have to deliver in 14 working days, and if he will like our work he will give us a chance on GMB as well so deal with him accordingly. He had his own website domain from Go daddy. We have to create a new website on his domain which he got from Go Daddy. He is looking for good results.

Website: \$900

Upfront : \$450

Remaining: \$450

Color Scheme: Green & Black & White

Website Sample: <https://gnexteriors.com>

Additional Notes:

Note: Exclusive offer Whenever somebody will opt for the solar service with the roofing service he'll get 25% discount on the solar service.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	25 years

Cross Checking the Information on CRM:

• Owner name:	David Norling
• Business name:	Best Choice Solar and Roofing
• Business number:	813-503-4483
• Personal number:	303-257-9960
• Business email:	david@bestchoicesolarandroofing.com
• Personal email:	davidnorlingroofing@gmail.com
• Business address:	(-)
• Keywords	(5)
• Radius	(25)
• Listings status	(Yes)
• Notes on CRM	(Yes)
• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg on GMB (coached)	(N/A)
• Social Media Handling	(No)
• Guarantee of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer Read Properly	(Yes)

