

Da Kine Mobile Notary and Business Services

Call Summary:

- Eric pitched but business owner was not available.
- Blake started a follow-up call.
- Client is registered on Google
- \$200 per month with no contract.
- Blake explained her the plan of action.
- She liked the plan and scheduled a call after two weeks.
- Blake called her and gave a recap.
- Target 5 top keywords.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Working days: Mon-Sun.
- Working Hours: 9am-6pm.
- Blake suggested the other business for optimization Real estate.
- Mobile notary 40 %, Loan signing 30 % and Apostilles 30 %.
- Blake pitched for website and explained the process.
- Blake send sample website link.
- Quoted \$600 50 % up front 50 % after delivering a website.
- Payment charged and disclaimer given.

QA Department Notes:

Client is nice and humble. She is registered on Google already and had a website, designed by herself. <https://www.dakinenotary.com/>. Blake pitched for website and quoted \$600. Client was interested but she said first I'll see the performance then will give chance for the website as well as for her another business which is related to (Real estate) so deal her accordingly. Blake mention her that if she will give three months to this campaign the results will be great.

Additional Notes:

She started this business couple of months ago.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	New Business.

Cross Checking the Information on CRM:

- Owner Name: Angela Tate
- Business Name: Da Kine Mobile Notary and Business Services
- Business Number: 404-832-5467
- Business Email: angiesellsatl84@gmail.com
- Personal Number: 678-663-3127
- Business address: 2500 Pendergrass Ln, Ellenwood, GA 30294, United States
- Keywords (5)
- Radius (-)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)