

Remedy Cleaners LLC

Call Summary:

- Thomas pitched him and he is running ads on Yelp getting nothing.
- Derrick jumped over the call.
- Derrick quoted \$225/month with no contract.
- He is not registered on Google but had a website too.
- 25 miles gradually.
- 5 keywords.
- Mostly residential.
- Bi-weekly report.
- Derrick sent him a proposal and explain it.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is nice and understanding. He is not registered on Google but has a website <http://remedycleaners.com>. He is working with another company and waiting for the postcard. Derrick told him that we will start off site optimization and once your listings are live we'll do onsite optimization. Derrick quoted \$225 for his listing optimization. Derrick pitched him for a new website and quoted \$700 one-time charge. 60% upfront and 40% remaining on the day of delivery. Website will be delivered within 14 working days. Derrick pitched him for voice searcher and quoted a \$100 one-time charge but he denied. **He pays us total \$645.**

GBP optimization: \$225

Website upfront: \$420

Website remaining: \$280

Additional Notes:

He has a listing before but that was suspended due to some reason.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

• Owner name:	Bradley Sullivan
• Business name:	Remedy Cleaners LLC
• Business number:	(605) 231-5534
• Personal number:	(402) 980-2971
• Business email:	info@remedycleaners.com
• Business address:	Not provided
• Keywords	(5)
• Radius	(25)
• Listings status	(No)
• Notes on CRM	(Yes)
• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg on GMB (coached)	(No)
• Social Media Handling	(No)
• Guarantee of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer Read Properly	(Yes)