

Tate Morris Realtor

Call Summary:

- Blake call to the client it was an old Follow up
- Showed our existing client Wilder Perez
- Create YouTube channel and post videos every month and post 4k videos every month
- Quoted \$225 without any contract
- Target services 70% selling 30% buying
- Timing 24/7
- Bi weekly report
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Blake close client for voice searcher and charged \$100
- Payment charged
- Disclaimer given

QA Department Notes:

Client is nice and easy to go. He is registered on Google but he doesn't have a website. He wants to target 70% selling and 30% buying jobs so deal him accordingly. He is a positive guy and looking for some good results.

Additional Notes:

It was an old Follow up. He is good client and he wants some good results from us, so we have to perform well to make him our permanent client.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	1 year

Cross Checking the Information on CRM:

- Owner name: Tate D Morris
- Business name: Tate Morris Realtor
- Business number: (540) 578-6418

- Business e-mail: tatem@htrsi.com
- Business address 111 S Railroad Ave Ashland, VA 23005
- Keywords ()
- Radius ()
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)