

Remote Notary Services

Call Summary:

- Adam pitched, Client said that Yelp is my primary source for business.
- Client is registered on Google already and a website too.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Showed our client and website (VKH Movers - Residential & Commercial Movers).
- 5 top keywords.
- Wayne showed him the competitors too.
- Target residential and commercial.
- Working Days and Time: Mon 5 pm-10 pm, Wed and Thru: 5pm-10pm, Sat- Sun 24 hours.
- Target service: Notary Services. (take from Yelp and Website too).
- Explain about the GBP app and can track details by himself.
- Sent our proposals and commitments.
- Payment charged and disclaimer given.

QA Department Notes:

Client is very good, but asks questions a lot so deal him accordingly. His primary source was Yelp before we reach him so Wayne convinced him to sign up in \$200. Client said he charged extra travelling more than 10miles Radius. Wayne explained the process of GBP and told that how it is different from Yelp.

Additional Notes:

He had a good website and we have to perform well to work for long run.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- Owner name: Joab Stieglitz
- Business name: Remote Notary Services
- Business number: (571) 765-3295
- Business email: joab.stieglitz@pm.me
- Business address: 7122 Vantage Dr Alexandria, VA 22306, USA
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)