

Wright Team & Associates Realty and Property Management

Call Summary:

- Target 5 top keywords.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Client is already registered on Google.
- Working timings: 24/7.
- Bi-Weekly Report.
- Target 70 % Selling and 30 % Buying. (Property Management)
- Quoted \$225 per month with no contract.
- Target cities from base location (Olive Branch).
- Client have a YouTube channel already.
- Client had a website too. <https://redonewright.com>.
- Blake sent link for payment.
- Payment charged and disclaimer given.

QA Department Notes:

Client is nice and curious for results too so deal him accordingly. He is already registered on Google. He knows bit about Google marketing had a YouTube channel for his business and a website as well which is good. Blake discussed about the website on go daddy and other marketing plans in the end of the call. we signed up him for \$225.

Additional Notes:

This was a three months old follow-up Blake closed.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	11 Years.

Cross Checking the Information on CRM:

- Owner name: Benjamin Wright
- Business name: Wright Team & Associates Realty and Property Management
- Business number: (901) 410-0164
- Business email: mrwrightone@outlook.com
- Secondary email: admin@redonewright.com
- Business address: 9132 Pigeon Roost Rd Ste:C, Olive Branch, MS 38654
- Keywords (5)
- Radius (-)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)