

Miriam Gonzalez - Cal-Prime Realty

Call Summary:

- Ross called and gave a feedback Blake jumped over the call and explained the whole scenario.
- She wants to target 70% selling and 30% buying.
- We have to take her secondary number on activation call.
- We sold a plugin of \$100 for Alexa Siri search.

QA Department Notes:

She is an easy person to deal with, a good listener. She is technical and looking for good results.

Additional Notes:

There is limited information because it was an old follow-up closed on 04/01/2022.

Basic Information:

Nationality:	Spanish
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|--------------------|---|
| • Business Name | (Miriam Gonzalez - Cal-Prime Realty) |
| • Owner Name | (Miriam Gonzalez) |
| • Email | (miriamgonzalez@calprime.net), (miriamgonzalez300@gmail.com) |
| • Business Address | (Madera, CA 93638) |
| • Cellphone Number | (559) 301-1123) |
| • Keywords | (-) |
| • Radius Miles | (25) |
| • Listings Status | (Yes) |
| • Notes on CRM | (Yes) |

• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg On GMB (coached)	(N/A)
• Social. Media Handling	(No)
• Guarantee Of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer read properly	(Yes)