

Shine Brite Carpet Cleaning Services

Call Summary:

- Oscar pitched and Blake came over the call
- He convinced him to trust our company
- Blake told him to give 2 months in order to be on the good position.
- He works 24 hours
- Services: Odor Removal, Stain Protection, Water Extraction, Mattress Cleaning, Steam Cleaning, Upholstery Cleaning, Carpet Restretching, Stain Removal, Eco/Green Cleaning, Rug Cleaning, Tile & Grout Cleaning, Vehicle Upholstery Cleaning, Covid Sanitization, Car cleaning
- He is willing to work for a longer run if he will be getting good results.
- He covers Residential and Commercial both.

QA Department Notes:

He is a very curious client we have to deal him with patience. We have to register him on Google. He is having doubts and is not able to trust easily. He was scammed before. He is willing to work for a longer run if he will be getting results. We gave a landing page to him for free. We have to discuss in detail the page design he told white and blue color according to his logo.

Additional Notes:

Fresh sale closed (38 min call)

Basic Information:

Nationality:	Not able to judge
Previous experience with SEO Company:	He was scammed before
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|-----------------|--|
| • Business Name | (Shine Brite Carpet Cleaning Services) |
| • Owner Name | (Odaine Sylvester) |

• Email	(odaine2sylvester@gmail.com)
• Business Address	(Irvington, NJ 07111)
• Cellphone Number	(908) 365-2672)
• Keywords	(-)
• Radius Miles	(25)
• Listings Status	(No)
• Notes on CRM	(Yes)
• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg On GMB (coached)	(N/A)
• Social. Media Handling	(No)
• Guarantee Of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer read properly	(Yes)