

Pay Less Taxes

- Austin started the call.
- Client not happy with yelp.
- Sent email regarding our proposals and commitments.
- Create YouTube channel and post 2-3 videos every month.
- Create accounts for business on social media and link with GMB.
- Help with reviews part by generating a link and rating.
- Client have 30 years of experience in total.
- \$225 per month.
- Working days: Mon-Fri
- Working hours: 8am-6pm.
- Bi-Weekly report.
- Client do not have a website.
- Payment charged disclaimer given call ended.

QA Notes: client is good and friendly. We have to create his listings. His friend is working on his website which will be completed in sometime so deal accordingly. He wants to cancel yelp profile we will help him if he asks to do that.

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| • Owner name: | Joe Furtado |
| • Business name: | Pay Less Taxes |
| • Business number: | 800-461-6990 |
| • Business address: | Stockton, CA 95201 |
| • Business email: | info@paylesstaxes.online |
| • Personal email | joeefurtado@gmail.com , Joe@paylesstaxes.online |
| • Keywords | (-) |
| • Radius | (-) |
| • Listings status | (No) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (No) |
| • Reg on GMB (coached) | (Yes) |
| • Social Media Handling | (No) |
| • Guarantee of ROI (First Month) | (No) |
| • Scrapping Reviews | (No) |
| • SEO Procedure Explained | (Yes) |
| • Information in CRM | (Yes) |
| • No of sale call mentioned in Notes | (Yes) |
| • Disclaimer Read Properly | (Yes) |

