

Otus Consultants

- Showed our clients.
- Explain about GMB app and can track every details from the app, also give training.
- Target 5 top notch keywords.
- Create YouTube channel and post videos.
- Complete reputation management and reviews rating part too.
- Social media backlinks and attach with GMB.
- \$275 per month with no contract.
- Client wants results in 70-75 days for his tax services.
- Working days: Mon-Fri but in tax season they work 7 days a week.
- Working hours: 24/7.
- Bi-Weekly report.
- Blake offers client the voice searcher plug-in but he didn't need right now but maybe in future.
- Payment charged disclaimer given and call ended.

QA Notes: Client is very good and humble understanding too. He has listings already. Client is keen to get results regarding his tax services. We have to Focus on tax services first, Once the tax season is gone then we have to target other services like book keeping, business consultant after the tax season. Client requested that if we can mention in description the name is (Syed Karachi Tax Wala) so that overseas Pakistani can easily reach him that's the point from his side so deal accordingly.

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| • Owners name: | Syed Ejaz |
| • Business name: | Otus Consultants LLC |
| • Business number: | (281) 766-9876 |
| • Business email: | hussain.ejaz@otusconsultant.com |
| • Business address: | 9137 Spring Branch Dr STE 302, Houston, TX 77080 |
| • Keywords | (5) |
| • Radius | (-) |
| • Listings status | (Yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (No) |
| • Reg on GMB (coached) | (No) |
| • Social Media Handling | (No) |
| • Guarantee of ROI (First Month) | (No) |
| • Scrapping Reviews | (No) |
| • SEO Procedure Explained | (Yes) |

- Information in CRM
- No of sale call mentioned in Notes

(No) Incomplete.
(Yes)