

Spotless Junk Removal

Call#1

- She coated \$200 for website and deliver in five working days.
- She coated \$250 for GMB with no contract.
- Card was not charged because of insufficient balance.

Call#2

- Client wants GMB and Website for \$400 total. Agreed to Client on \$400.
- Client give Two business numbers.
- Target both Commercial 60% Residential 40%
- Client will send pictures by mail get them from Emma.
- Committed YouTube channel and all social media back linking and generate a review link to GMB.
- Texted the sample of website to client.
- She mention he will get an email to schedule a call for further discussion.
- Emma mention he will get a call in 24-48 hours from CST for account activation.
- Payment charged disclaimer given and call ended.

QA Notes: Client is curious and need to know about it will work for his business. Talked to him a week ago he didn't had funds then called back again didn't had funds and today he called on Emilia's number and authorized to charge. He also talked to one of our old clients. We did not claim all information because it was an old follow up.

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| • Business name: | Spotless Junk Removal | |
| • Business Address: | 1197 E 56th St, Brooklyn, NY 11234 | |
| • Business Email: | david@spotlessjunkremoval.com | |
| • Cell Number no.1: | (877) 977-6853 | |
| • Cell Number no.1: | (347) 663-0354 | |
| • Keywords | | (NO) |
| • Radius | | (-) in call she did not mention |
| • Listings status | | (Yes) |
| • Notes on CRM | | (Yes) |
| • Calls Committed | | (No) |
| • Insisting more miles | | (No) |
| • Commitment of phone ringing | | (No) |
| • Reg on GMB (coached) | | (Yes) |
| • Social Media Handling | | (No) |
| • Guarantee of ROI (First Month) | | (No) |
| • Scrapping Reviews | | (No) |
| • SEO Procedure Explained | | (Yes) |

- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)