

Client Name: Opal's Artistry in Flowers and Balloons

1st Call:

- Quoted \$200
- Showed her clients
- she got some calls in between
- Emma came on the call explained the project and showed our company
- she took down the information
- took the payment
- Gave the disclaimer and call ended

QA Department Notes:

Client is very Confused. She wasn't able to understand the project very well at the start and might have some confusions about the project. She has floral business. No commitments were made over the call. She didn't even gave her full information over the call.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- | | |
|------------------------|-------|
| • Name | |
| • Email | |
| • Business Address | |
| • Cellphone Number | (Yes) |
| • Services | (Yes) |
| • Keywords | (-) |
| • Radius Miles | (10) |
| • Listings Status | (Yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |

• Commitment of phone ringing	(No)
• Reg On GMB (coached)	(N/A)
• Social. Media Handling	(No)
• Guarantee Of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(No)
• Disclaimer read properly	(Yes)