

Client Name: In D Sky Homes

1st Call:

- shared the proposal and walked him through it.
- 10-15 miles.
- explained the process
- took down the details.
- he gave all the services in detail and also explained his services for better understanding.
- Charged the payment gave disclaimer and call ended.

QA Department Notes:

Client is very co-operative we committed 10-15 miles. He explained his services in detail. We will be specifically targeting real estate photography, Bi weekly report.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- | | |
|----------------------------------|---------|
| • Name | |
| • Email | |
| • Business Address | |
| • Cellphone Number | (Yes) |
| • Services | (Yes) |
| • Keywords | (-) |
| • Radius Miles | (10-15) |
| • Listings Status | (Yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (No) |
| • Reg On GMB (coached) | (N/A) |
| • Social. Media Handling | (No) |
| • Guarantee Of ROI (First Month) | (No) |

- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)