

Client Name: Dave Steele

1st Call:

- 10-15 miles
- 5-7 keywords
- [Timestamp 02:53] so what are my expectations to be? Client

the expectations are that I would get on first page of google and get you customers. that is what you are looking at. if we talk about expectations that is in the first month don't expect the moon out of it so the first month I can guarantee you return on investment Closer

how do I get that return? Client

- by getting calls by getting jobs. Closer
- [Timestamp 04:45] Am I to expect calls? Client

Yes, sir! Closer

- Took down the information
- Charged the payment gave the disclaimer and call ended

QA Department Notes:

Customer is very curious about the project. He redid his website recently. Client was quite straight forward regarding what he would be getting through the project. We have committed him phone calls and return on investment in the first month. Must be handled carefully he is quite old as judged by his voice. It was a follow up from last month and the commitment was made in the last call.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- | | |
|--------------------|---------|
| • Name | |
| • Email | |
| • Business Address | |
| • Cellphone Number | (Yes) |
| • Services | (Yes) |
| • Keywords | (5-7) |
| • Radius Miles | (10-15) |

• Listings Status	(Yes)
• Notes on CRM	(Yes)
• Calls Committed	(Yes)
• Insisting more miles	(No)
• Commitment of phone ringing	(Yes)
• Reg On GMB (coached)	(N/A)
• Social. Media Handling	(No)
• Guarantee Of ROI (First Month)	(Yes)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(No)
• Disclaimer read properly	(Yes)