

Client Name: Wilco Construction LLC

1st Call:

- Quoted \$225,
- Showed him clients,
- 25 miles (no time cap)
- First month 10-15 miles
- Took the cities but told him that we will go by miles
- Sent him an email and walked him through email.
- Took the payment gave the disclaimer and call ended

QA Department Notes:

Customer is very easy to talk to. A very good client. He was looking for marketing company. Quite a good call we will cover 10 miles in first month and 25 in whole over the time. Listing is available.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- | | |
|----------------------------------|-------|
| • Name | |
| • Email | |
| • Business Address | |
| • Cellphone Number | (Yes) |
| • Services | (Yes) |
| • Keywords | (-) |
| • Radius Miles | (10) |
| • Listings Status | (Yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (No) |
| • Reg On GMB (coached) | (Yes) |
| • Social. Media Handling | (No) |
| • Guarantee Of ROI (First Month) | (No) |
| • Scrapping Reviews | (No) |

- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)