

Client Name: Four Peaks Cleaning Professionals

1st Call:

- Standard call showed him our clients explained the plan
- Quoted \$200
- Registered him on GMB
- Took the information and call was further scheduled for next days

2nd Call:

- He got the post card he entered the code as well.
- took the payment.
- Gave the disclaimer and call ended.

QA Department Notes:

Customer is very easy to talk to. All procedures were explained to him. We registered him on GMB, he got the post card and his listing is live on Google. Good Client only wants to focus on residential work mostly. He also ran ads on google before.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- | | |
|-------------------------------|-------|
| • Name | |
| • Email | |
| • Business Address | |
| • Cellphone Number | (Yes) |
| • Services | (Yes) |
| • Keywords | (-) |
| • Radius Miles | (-) |
| • Listings Status | (Yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (No) |

- Reg On GMB (coached) (Yes)
- Social. Media Handling (No)
- Guarantee Of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)