

Client Name: Barefoot Floorcare LLC

1st Call:

- We will provide 2 YouTube videos.
- We committed 10 miles with 5 keywords.
- Quoted \$225
- Showed him client went through the commitments.
- Customer made the payment online.
- Gave the disclaimer and ended the call.

QA Department Notes:

Customer is very easy to talk to. We committed 10 miles with 5 keywords showed him clients was satisfied, He has a YouTube channel but has no content on it. We will provide him with 2 YouTube videos. Didn't ask much question. It was a good call.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- | | |
|----------------------------------|-------|
| • Name | |
| • Email | |
| • Business Address | |
| • Cellphone Number | (Yes) |
| • Services | (Yes) |
| • Keywords | (5) |
| • Radius Miles | (10) |
| • Listings Status | (yes) |
| • Notes on CRM | (Yes) |
| • Calls Committed | (No) |
| • Insisting more miles | (No) |
| • Commitment of phone ringing | (No) |
| • Reg On GMB (coached) | (N/A) |
| • Social. Media Handling | (No) |
| • Guarantee Of ROI (First Month) | (No) |
| • Scrapping Reviews | (No) |
| • SEO Procedure Explained | (Yes) |
| • Information in CRM | (Yes) |

- No of sale call mentioned in Notes
- Disclaimer read properly

(No)

(Yes)