

Gabriel Handelman - Real Estate Broker

Call Summary:

- Ross starts the call.
- Blake jumped over the call.
- Blake quoted **\$200**/month with no contract.
- 100% selling only.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged through PayPal link and disclaimer given.

QA Department Notes:

Client is good and easy to go with. He is already registered on Google and has a website <https://www.gabrielhandelman.kw.com/> but it's not working. Blake quoted **\$200** for his listing optimization. Blake told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client.

Additional Notes:

It was an old follow up of Ross that Blake closed today.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|---------------------|--|
| • Owner name: | Gabriel Handelman |
| • Business name: | Gabriel Handelman - Real Estate Broker |
| • Business number: | (564) 201-0612 |
| • Secondary email: | gabrielbernard1994@gmail.com |
| • Business email: | gabrielhandelman@kw.com |
| • Business address: | 676 Woodland Square Loop SE #122, Lacey, WA 98503, USA |
| • Keywords | (5) |
| • Radius | (25) |
| • Listings status | (Yes) |
| • Notes on CRM | (Yes) |

- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)