

Olimpia's Restoration & Biohazard Cleanup LLC

Call Summary:

- Leo starts the call and pitched her.
- Emma jumped over the call.
- Emma quoted **\$200/month** with no contract.
- Emma shows her our client (**speedy garage services**).
- Emma sent her our commitments.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged and disclaimer given.

QA Department Notes:

Client is good but asking questions about this campaign. She is not registered on Google but has a website <https://www.olimpiasbiohazard.com/>. We have to register her on Google at this address **13460 SE Rusk Rd Milwaukie, OR 97222, USA**. Emma told her that you will receive a postcard from Google within 3-4 working days. Emma quoted **\$225** for her listing optimization. Client asks for a discount so Emma waved off \$25 and quoted **\$200**. Emma told her to give at least three months to this campaign to see great results. She is looking for good results so we have to perform well to make her our permanent client. Emma pitched her for a voice searcher and quoted **\$75** one-time charge and she agreed. She paid us a total of **\$275**.

GMB Optimization: \$200

Voice Searcher: \$75

Total: \$275

Additional Notes:

She is Working with city101 locals in the past and didn't have a good experience so far so Emma gave her a discount of \$25 for this month from \$225 to \$200 but will continue paying \$225 from next month if she likes the results. Client said to Emma that if you show me the results then I'll work with your company for a longer run so deal her accordingly.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- Owner name: Ursu Olimpia
- Business name: Olimpia's Restoration & Biohazard Cleanup LLC
- Business number: (971) 895-4262
- Business email: olimpias.biohazard@gmail.com
- Business address: 13460 SE Rusk Rd Milwaukie, OR 97222, USA
- Keywords (5)
- Radius (25)
- Listings status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (Yes)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)