

Dustin Nilsson - Vanrose Realty

Call Summary:

- Blake starts the call.
- Blake quoted **\$200**/month with no contract to manage his social media.
- Bi-weekly report.
- 60% selling 40% buying.
- Card charged and disclaimer given.

QA Department Notes:

Client is nice and understanding. He has a website <https://dustinnilsson.com/>. He is already working with another company for Google listing so Blake pitched him for social media management and quoted \$200 and he agreed. He is looking for good results so we have to perform well to make him our permanent client.

Additional Notes:

It was an old follow up of Rich that Blake closed today.

Social Media management includes:

- 1. Facebook (He already have a Facebook account for his business).**
- 2. Instagram (Create one for his business).**
- 3. LinkedIn (Create one for his business).**
- 4. Realtor.com (Create one for his business).**

Post one photo in a week

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|--------------------|---------------------------------|
| • Owner name: | Dustin Nilsson |
| • Business name: | Dustin Nilsson - Vanrose Realty |
| • Business number: | (651) 208-3514 |
| • Business email: | dnilsson777@gmail.com |

- Business address: 38710 Glacier Dr, North Branch, MN 55056, United States
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)