

Venue @1801

Call Summary:

- Emma starts the call.
- Emma quoted **\$225/month** with no contract.
- Emma explained her about GMB.
- Emma helps her to cancel her yelp ads.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is good and easy to go with. She is already registered on Google and has a website <https://www.qcinfobroker.com/>. Emma quoted **\$225** for her listing optimization. Emma told her to give at least three months to this campaign to see great results. She is looking for good results so we have to perform well to make her our permanent client. Emma pitched her for a voice searcher and quoted **\$125** one-time charge and she agreed. She paid us a total of **\$350**.

GMB Optimization: \$225

Voice Searcher: \$125

Total: \$350

Additional Notes:

(Venue @1801) has 86 Google reviews so deal her accordingly.

She has different locations (Venues) and for all venues she has Google listings and yelp ads suggested to go with one under all other locations because according to Maps they all are nearby within 25 miles and Venue @1801 listings will be the one we'll use for now.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- Owner name: Coretta Livingston

- Business name: Venue @1801
- Business number: (704) 492-0069
- Business email: corettalivingston@yahoo.com
- Business address: 1701 W Trade St, Charlotte, NC 28216, United States
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)