

# SunnyMac Solar

## Call Summary:

- Emilia start the call.
- Emma jumped over the call.
- Emma quoted \$250/month with no contract.
- Emma explained him about GMB.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

## QA Department Notes:

Client is humble and understanding. He is not registered on Google but has a website <https://www.sunnymacsolar.com/>. We have to register him on Google. Emma quoted \$250 for his listing optimization. Emma told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Emma pitched him for a voice searcher and quoted a \$75 one-time charge but he denied.

## Additional Notes:

It was an old follow up of Emilia that Emma closed today.

Client gives us this email which is [derrick.tyner@sunnymacsolar.com](mailto:derrick.tyner@sunnymacsolar.com) but it's undelivered so kindly reconfirm it.

Please confirm his address where he wants to register himself.

## Basic Information:

|                                              |     |
|----------------------------------------------|-----|
| Nationality:                                 | N/A |
| Previous experience with SEO Company:        | N/A |
| For how long the client is in this business: | N/A |

## Cross Checking the Information on CRM:

- |                     |                |
|---------------------|----------------|
| • Owner name:       | Derrick Tyner  |
| • Business name:    | SunnyMac Solar |
| • Business number:  | (610) 597-0844 |
| • Secondary number: | (484) 763-3274 |

|                                      |                                 |
|--------------------------------------|---------------------------------|
| • Business email:                    | derrick.tyner@sunnymacsolar.com |
| • Business address:                  | Not provided                    |
| • Keywords                           | (5)                             |
| • Radius                             | (25)                            |
| • Listings status                    | (No)                            |
| • Notes on CRM                       | (Yes)                           |
| • Calls Committed                    | (No)                            |
| • Insisting more miles               | (No)                            |
| • Commitment of phone ringing        | (No)                            |
| • Reg on GMB (coached)               | (No)                            |
| • Social Media Handling              | (No)                            |
| • Guarantee of ROI (First Month)     | (No)                            |
| • Scrapping Reviews                  | (No)                            |
| • SEO Procedure Explained            | (Yes)                           |
| • Information in CRM                 | (Yes)                           |
| • No of sale call mentioned in Notes | (Yes)                           |
| • Disclaimer Read Properly           | (Yes)                           |