

# Capitol Business Solution Mobile Notary

## Call Summary:

- Chris called & pitched.
- Customer is using Yelp ads getting no results.
- Wayne took over the call.
- Price quoted \$225 month to month no contract.
- Wayne show our active client (Drop it Delivery).

## Call 2:

- Wayne called again.
- Services: Notaries, Couriers & Delivery Services, Printing Services, Mobile Notary.
- 80% Residential 20% Commercial.
- Bi-weekly Report.
- Wayne shared our commitments and explained her.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Disclaimer given Card Charged.

## QA Department Notes:

Customer is Understanding and easy to talk with. Customer is not registered on Google and does not have a website. Wayne charged **\$225 for Google listing optimization**. Wayne mentioned to her we will register you on google and you will receive a postcard from google within 4-5 working days. She is looking for more jobs so we have to perform well to make her our permanent client. Wayne also explained to her that the first three months are important for this campaign. Wayne pitched her Voice search Plugin One-time Charge for **\$75** but she denied it but said will try to do it later, not right now.

**Total Bill: \$225**

## Additional Notes:

It was an old follow-up of Chris closed today by Scott.

**Wayne gave One FREE Ezee WEB Page under the same budget.**

**Keep the same logo color that she has already so we have to put on her landing page.**

**Wayne committed Free domain and free hosting for the year to her.**

Have to register her on Google with the address: **6107 E Riverside Dr #132 Austin, TX 78741, USA.**

**Ezee-web sample:** <https://prorealtorsusa.com/southwest/professional-real-estate-agents-in-washington/>.

## Basic Information:

|                                              |     |
|----------------------------------------------|-----|
| Nationality:                                 | N/A |
| Previous experience with SEO Company:        | N/A |
| For how long the client is in this business: | N/A |

## Cross Checking the Information on CRM:

- Owner name: Sandra Hernandez
- Business name: Capitol Business Solutions Mobile Notary
- Business number: (512) 348-6248
- Business email: service@cbs-notary.com
- Personal Email: Not Provided
- Business address: **6107 E Riverside Dr #132 Austin, TX 78741, USA**
- Keywords (5)
- Radius (25)
- Listings status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (Yes)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)