

Solar Power Northwest LLC

Call Summary:

- Emilia pitched him and he is running ads on yelp getting nothing.
- Client is doing Google ads as well.
- Derrick jumped over the call.
- Derrick quoted \$250/month with no contract.
- Derrick show him our client (G&N Exterior).
- Both residential and commercial.
- Derrick sent him our commitment.
- Monthly report.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is nice and understanding. He is already registered on Google and has a website <http://solarpowernw.com>. Derrick quoted \$250 for his listing optimization. Derrick told him to give more a couple of months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Derrick pitched him for a new website and quoted a \$1200 one-time charge but he denied. Derrick pitched him for a voice searcher and quoted \$75-\$79 one-time charge but he denied it as well.

Additional Notes:

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|---------------------|---|
| • Owner name: | Ryan Lingselder |
| • Business name: | Solar Power Northwest LLC |
| • Business number: | (509) 302-6265 |
| • Business email: | info@solarpowernw.com |
| • Business address: | 3612 Verbena Ct, Pasco, WA 99301, United States |
| • Keywords | (5) |

• Radius	(25)
• Listings status	(Yes)
• Notes on CRM	(Yes)
• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg on GMB (coached)	(N/A)
• Social Media Handling	(No)
• Guarantee of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer Read Properly	(Yes)