

Az Water Extraction Guys LLC

Call Summary:

- Alex Pitched him.
- Blake jumped over the call.
- Blake quoted \$250/month with no contract.
- Working hours and days **24/7**.
- Bi-weekly report.
- Blake sent him our commitment and explain it.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is nice and easy to go with. (Az Water Extraction Guys LLC) is his second business which we have to optimize and he has no yelp link for this business so deal him accordingly. He is not registered on Google but has a website <https://www.azwaterextraction.com/>. We have to register him on Google. Blake told him that you will receive a postcard from Google within 4-5 working days. Blake quoted **\$250** for his listing optimization. Blake told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Blake pitched him for a voice searcher and quoted a **\$150 one-time** charge and he agreed. He paid us a total of **\$400**. Blake told him that We have to attached 3 plug in with your Google listing (**Siri, Alexa, Google voice search**) so deal him accordingly.

GMB Optimization: \$250

Voice Searcher: \$150

Total: \$400

Additional Notes:

Please confirm his business address where he wants to register himself.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

• Owner name:	Forrester Thomas	
• Business name:	Az Water Extraction Guys LLC	
• Business number:	602-256-1199	
• Secondary number:	928-215-5590	
• Business email:	floodedaz@yahoo.com	
• Secondary email:	azsupersavers@gmail.com	
• Business address:	Not provided	
• Keywords		(5)
• Radius		(25)
• Listings status		(No)
• Notes on CRM		(Yes)
• Calls Committed		(No)
• Insisting more miles		(No)
• Commitment of phone ringing		(No)
• Reg on GMB (coached)		(Yes)
• Social Media Handling		(No)
• Guarantee of ROI (First Month)		(No)
• Scrapping Reviews		(No)
• SEO Procedure Explained		(Yes)
• Information in CRM		(Yes)
• No of sale call mentioned in Notes		(Yes)
• Disclaimer Read Properly		(Yes)