

RSQC Communications

Call Summary:

- Ross started a follow-up call and explained the benefits of this campaign.
- Client has a domain but the website, he doesn't have access to it anymore.
- Derrick jumped over the call discussed about the website.
- \$250 per month with no contract.
- Bi-Weekly Report.
- Works 24/7.
- Client asked wants to discussed more about this campaign and how it will work for him.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Payment charged and disclaimer given.

QA Department Notes:

Client is nice and understanding. He is a bit straight forward too. He said I am busy call me after April 4th when I'll come back from vacations. Ross said if he starts at this point he will get response in April so it's the time. Client said I am not looking for jobs all the time and I am closing 1 to 2 jobs a week and client also mention that he can pay more than \$200 if he got results. Client is willing to sign up because he wants to pop up on Google first page and cover more area then he'll be happy. We have to talk to Amanda, his rep from the last company to make sure that they do not charge him more. Derrick also scheduled a call to discuss about website, client said I'll call you myself. We have to take number of Amanda from Robert to call her.

Additional Notes:

He asked Derrick to create a new email for his business.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- Owner name: Roberto Santos
- Business name: RSQC Communications LLC
- Business number: 408-903-9426
- Business Email: To be created.
- Business email: quintanaquintana7912@gmail.com
- Business address: 2062 San Ramon Ave, Mountain View, CA 94043, US.
- Keywords (-)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)