

Rhonda Martin, Realtor- Your Home Sold Guaranteed Realty

Call Summary:

- Austin start a follow up call.
- Blake jumped over the call.
- Blake quoted \$200/month with no contract.
- She is already registered on Google and had a website.
- 25 miles gradually.
- 5 keywords.
- 70% sell 30% buy.
- Blake show her our client (Wilder Perez Realtor) (Speedy garage services).
- Blake sent her a proposal and explain it.
- Blake told him about GMB app.
- Working hours and days **Monday to Saturday 9 AM to 9 PM.**
- Bi-weekly report.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Sent her a company payment link.
- Card charged disclaimer given.

QA Department Notes:

Client is humble and understanding. She is already registered on Google and had a website <http://RhondaMartin.Realtor>. Blake quoted \$200 for her listing optimization. She said to Blake that my husband will be in touch with you so deal him accordingly. Blake told her that give at least three months to this campaign to see great results. We have to perform well to make her our permanent client.

Additional Notes:

It was an old follow up that Blake closed today.

Basic Information:

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| Nationality: | N/A |
| Previous experience with SEO Company: | N/A |
| For how long the client is in this business: | 17 years |

Cross Checking the Information on CRM:

- Owner name: Rhonda Martin
- Husband name: Troy Martin
- Business name: Rhonda Martin, Realtor- Your Home Sold Guaranteed Realty
- Business number: (678) 414-5611
- Husband number: 678-898-6147
- Business email: martinrhonda2@gmail.com
- Business address: Stone Mountain Hwy, Stone Mountain, GA 30087, United States
- Keywords (5)
- Radius (25)
- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)