

TaxQueen-365

Call Summary:

- Max call to the client and he explains briefly about GBP to client, and Wayne took over the call
- Client is not getting good response from Yelp
- Client is not registered on Google
- Wayne showed our existing Clients to customer (Drop it Delivery)
- 5 key words
- Target 25 miles' radius gradually
- Quoted \$250 without any contract
- Wayne agreed to help her with one-page website
- Client don't have website
- Target area (San Bernardino, Long beach, River side, California, Los Angeles, Marina Valley)
- Wayne suggest to create landing pages for these cities
- Target services (Tax services for small businesses, home bank business, Self-Employment, Baby sitter, Barber, Hair stylist, Portfolios)
- Timings Monday to Saturday 8am to 8pm
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Payment charged
- Disclaimer given

QA Department Notes:

Client is nice, humble, positive and easy to go. She is not registered on Google and having no website. Client wants to target Los Angeles, California, Long Beach, River side and marina Valley, Wayne suggested her to create a landing pages for these cities and agreed to her to cover the 25 miles' radius gradually. Clients business timings are Monday to Saturday 8am to 8pm but she is available for her clients 24/7. She is very good client and wants some good results from us and she also want to buy a website **Domain (taxqueen-365)** so deal her accordingly.

Additional Notes:

She is new on Google and very positive client. She is positive to get some good results from us so we have to perform well.

Basic Information:

Nationality: N/A
Previous experience with SEO Company: N/A
For how long the client is in this business: N/A

Cross Checking the Information on CRM:

- Owner name: Ann Williams
- Business name: Tax queen-365
- Business number: 714-800-9384
- Business email: taxqueen18@gmail.com
- Business address: 5098 N 3rd Ave a4, CA USA
- Keywords (5)
- Radius (25)
- Listings status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)