

# Honey do Movers LLC

## Call Summary:

- Austin pitched her.
- Residential and commercial both.
- Derrick jumped over the call.
- She is already registered on Google.
- Derrick explain her about GBP.
- Reputation management.
- Derrick showed our client (VKH Movers - Residential & Commercial Movers) and showed website too.
- Derrick coated 250\$/month with no contract.
- Bi weekly report.
- Derrick told her about Google guaranteed.
- Client mention that she paid Yelp \$600 in first month which was not expected.
- Card charged and disclaimer given.
- Customer talks about pap logo.
- Derrick sent her zoom meeting link.
- Derrick talks about Stella script coding.
- Derrick pitched for website briefly and also mention that they are mobile friendly too.
- 14 working days to done the website.
- Derrick coated first 1500\$ for the website \$750 upfront and \$750 on the day of delivering website.
- Client had a domain from go daddy and paying \$100/ month.
- Derrick said to her that pay upfront 650\$ and then we do 2 installments of 425\$ each.
- Customer said I need to focus on clients and its expensive for me.
- Now Derrick coated 1200\$ one time charged for the website.
- Payment charged 600\$ for the website.

## QA Department Notes:

She is a very nice and understanding client. She is already registered on Google and had a website too. She bought a new website from our company. Derrick coated 1200\$ which is one-time charge 600\$ upfront and remaining 600\$ after one month because she said cannot pay after 14 days so Derrick give her this offer so kindly deal him accordingly. Derrick coated 250\$ for her listing optimization. She is already registered on Google and very keen for good results regarding getting new jobs. He liked the website of VKH Movers - Residential & Commercial Movers). Which Derrick showed her.

She said I'm also a part of moving help----- they give us the majority of our business and they gave us about 90% of our business. She said it's free. We have to pay just 15% to them.

## Additional Notes:

## Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

## Cross Checking the Information on CRM:

- Business Name (Honey do Movers LLC)
- Owner Name (Jessica Winters)
- Email (honeydomovers@gmail.com)
- Business Address: (Vancouver, WA 98682)
- Cellphone Number (818) 861-9005
- Personal Number (503)-927-5507
- Keywords (-)
- Radius Miles (-)
- Listings Status (yes)
- Notes on CRM (yes)
- Calls Committed (no)
- Insisting more miles (no)
- Commitment of phone ringing (no)
- Reg On GMB (coached) (no)

- Social. Media Handling (no)
- Guarantee Of ROI (First Month) (no)
- Scrapping Reviews (no)
- SEO Procedure Explained (yes)
- Information in CRM (yes)
- No of sale call mentioned in Notes (yes)
- Disclaimer read properly (yes)