

Client Name: Bella Salon & Spa

1st Call:

- Quoted \$200
- Explained the plan
- No commitments were made closer said that you will see good results
- took down information
- She has tried a lot of companies and was scammed
- took the payment
- sold voice search for 50 bucks
- gave the disclaimer and call ended

QA Department Notes:

Client was very Speculative she got scammed couple of times, She is quite straight forward. Well handled by the closer and would require attention and she would be needing good results to move forward.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- Name
- Email
- Business Address
- Cellphone Number (Yes)
- Services (Yes)
- Keywords (-)
- Radius Miles (10)
- Listings Status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)

- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg On GMB (coached) (N/A)
- Social. Media Handling (No)
- Guarantee Of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)