

Client Name: Top Notch Techs

1st Call:

- Explained the plan
- Quoted \$200
- Showed him Clients
- He gave 2 areas coming in 10 miles' cape coral and Fort Mayer's
- Took the information
- He paid online
- Gave the disclaimer and call ended.

QA Department Notes:

Client is very sharp minded. He Worked with a lot of companies before and was scammed and is looking for legit company. Quite calm and wants to target 2 major areas.

Cross Checking the Information on CRM:

(Mentioning only incorrect Information)

- Name
- Email
- Business Address
- Cellphone Number (Yes)
- Services (Yes)
- Keywords (-)
- Radius Miles (10)
- Listings Status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)

- Reg On GMB (coached) (N/A)
- Social. Media Handling (No)
- Guarantee Of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)