

## Client Name: Rolling with Raymond LLC

### 1st Call:

- Quoted \$250
- showed clients explained the plan
- We have to help him also remove the old company from his listing.
- Charged the payment.
- Brian came on the call and discussed about web SEO.
- Talked about redesign he will do it after 2 weeks.
- call ended

### QA Department Notes:

Client is very co-operative. we didn't commit any miles for first month we just would target his base location and gradually increase the miles. Talked about web redesign and SEO as well. we offered him redesign in \$700, \$400 upfront and rest at delivery. he said he will do it after 2 weeks.

### Cross Checking the Information on CRM:

*(Mentioning only incorrect Information)*

- Name
- Email
- Business Address
- Cellphone Number (Yes)
- Services (Yes)
- Keywords (-)
- Radius Miles (-)
- Listings Status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg On GMB (coached) (N/A)

- Social. Media Handling (No)
- Guarantee Of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (No)
- Disclaimer read properly (Yes)