

## ALB HVAC & Refrigeration:

- Jeff pitched him Tyson came over the call explained him GMB process, Showed him the client.
- Customer asked he quoted \$200, He charged \$50 for webpage
- He showed him another client.
- He can go 25 miles.
- Areas: Oakland, Alameda, Berkley, Albamy, Bayfarm Island, San Francisco, Richmond, San Leandro.
- Services: Refrigeration, Hvac, Water heater installation, Heat ventilation
- Phone Number (510) 650-7444
- Email Address: [albrefrigerationhvac@gmail.com](mailto:albrefrigerationhvac@gmail.com)
- Name: Ahmad Albeetar
- Business Address: 346 Grand Ave, Oakland, CA 94610
- We have created a web page for him which we have to deliver.
- We have created his listings, Tyson showed him the webpage
- Monthly report
- He liked the webpage wants to receive the responses through email.
- He gave the card details.

### QA Departmental Notes:

He is very curious and wants good results. He is a good listener. When we created his listings, he told the closer that he is having listings already we have to work on his old listings and have to change his business name on the old listings. He wants to optimize his old listings.

### Cross Checking the Information on CRM:

• Name	(Ahmad Albeetar)
• Email	( <a href="mailto:albrefrigerationhvac@gmail.com">albrefrigerationhvac@gmail.com</a> )
• Business Address	(346 Grand Ave, Oakland, CA 94610)
• Cellphone Number	(510) 650-7444
• Keywords	(No)
• Radius Miles	(-)
• Listings Status	(YES)
• Notes on CRM	(Yes)
• Calls Committed	(No)
• Insisting more miles	(No)
• Commitment of phone ringing	(No)
• Reg On GMB (coached)	(Yes)
• Social. Media Handling	(No)
• Guarantee Of ROI (First Month)	(No)
• Scrapping Reviews	(No)
• SEO Procedure Explained	(Yes)
• Information in CRM	(Yes)
• No of sale call mentioned in Notes	(Yes)
• Disclaimer read properly	(Yes)

