

Next Pickup Mover LLC

Call Summary:

- Emilia starts the call and pitched him.
- Emma jumped over the call.
- Emma quoted **\$250/month** with no contract.
- Emma shows him our client (**Drop It Delivery LLC**).
- Both residential and Commercial.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged and disclaimer given.

QA Department Notes:

Client is good and easy to go with. He is not registered on Google and doesn't have a website. We have to register him on Google. Emilia quoted **\$250** for his listing optimization. Emilia committed one-page website (**free**) under the same budget. Webpage will be delivered within 4-5 working days. Emilia told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client. Emma took over the call and pitched him for a voice searcher, quoted \$50 one-time charge but he denied.

Additional Notes:

Please take the address from him on the activation call.

Emilia closed the sale.

Basic Information:

Nationality:	Spanish
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- | | |
|---------------------|---------------------------|
| • Owner name: | Mondy Marcelin |
| • Business name: | Next Pickup Mover LLC |
| • Business number: | (561) 843-0027 |
| • Personal email: | Magicheadlights@gmail.com |
| • Business address: | Not Provided |

- Keywords (5)
- Radius (25)
- Listings status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)