

Steve Davis - Shop LA Realty

Call Summary:

- Emilia start the call.
- Blake jumped over the call.
- Blake quoted **\$200**/month with no contract.
- Blake show him our client (**Wilder Perez Realtor**).
- 60% selling 40% buying.
- Working hours and days **24/7**.
- Bi-Weekly report.
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Card charged disclaimer given.

QA Department Notes:

Client is good but curious for results so deal him accordingly. He is already registered on Google and has a website <http://shoplarealty.com/> but it's not working yet. Blake quoted **\$200** for his listing optimization. Blake told him to give at least three months to this campaign to see great results. He is looking for good results so we have to perform well to make him our permanent client.

Additional Notes:

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- Owner name: Steve Davis
- Business name: Steve Davis - Shop LA Realty
- Business number: (310) 985-3473
- Business email: contact@shoplarealty.com
- Personal email: stevedavis.re@gmail.com
- Business address: 10000 Encino Ave, Northridge, CA 91325 USA
- Keywords (5)
- Radius (20-25)

- Listings status (Yes)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (N/A)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)