

IBD LLC - Notary Services

Call Summary:

- Peter called and pitched her.
- Customer was doing Yelp ads getting No results
- Blake took over the call
- Price quoted 225\$ month to month with no contract.
- Working hours and days **Monday – Friday (7:30 am – 9pm) Saturday (10am - 10pm).**
- Bi-Weekly Report
- Create YouTube channel and post videos every month.
- Help with reviews part by generating a link and rating part.
- Create accounts for business on social media and link with GBP.
- Payment charged through Payment Link disclaimer given

QA Department Notes:

Customer is Understanding and Easy to talk with. Customer is not Registered on google but has a website <https://ibdhf.com/>. We have to register her on Google. Blake quoted **225\$** for her listing optimization. Blake mentioned her that give this campaign three months to see the best results. We have to work hard on her listings to make her our permanent client. Blake pitched her for a website and quoted **600\$** onetime charge but she denied. Blake pitched her for a Voice Search Plug-in One-Time charge for **100\$** but she denied that as well.

Additional Notes:

Please confirm her business address where she wants to register herself.

Basic Information:

Nationality:	N/A
Previous experience with SEO Company:	N/A
For how long the client is in this business:	N/A

Cross Checking the Information on CRM:

- Owner Name: Frances Parades
- Business name: IBD LLC - Notary Services

- Business number: (210) 374-2660
- Business email: fparedes@ibdhf.com
- Personal Email: paredes.frances789@gmail.com
- Business address: Not Provided
- Keywords (5)
- Radius (25)
- Listings status (No)
- Notes on CRM (Yes)
- Calls Committed (No)
- Insisting more miles (No)
- Commitment of phone ringing (No)
- Reg on GMB (coached) (No)
- Social Media Handling (No)
- Guarantee of ROI (First Month) (No)
- Scrapping Reviews (No)
- SEO Procedure Explained (Yes)
- Information in CRM (Yes)
- No of sale call mentioned in Notes (Yes)
- Disclaimer Read Properly (Yes)